



Chief Development Officer

Are you passionate about working for an organization that serves to empower and uplift students through the education system by removing barriers and helping students realize their fullest potential? Our mission is to surround students with a community of support, empowering them to stay in school and achieve in life. We achieve our mission by hiring bright, creative, and innovative team members who demonstrate a passion for what they do.

If this is you, are you All In For Kids?

Communities In Schools is hiring a **Chief Development Officer** for the Central Office located in **Austin, TX**.

The Chief Development Officer plays a key role in the organization, serving on the executive management team. Known for excellence in the foundation community, increasingly recognized by Central Texas philanthropists, and a contractor trusted by our public funders to deliver quality services, CISCT is poised to deliver ever more value and graduate more local students in coming years.

The Chief Development Officer (CDO) is responsible for guiding the development and implementation of all fundraising and communications strategies and leading Communities In Schools of Central Texas (CISCT) strategic revenue growth. The CDO will expand and continue to diversify the organization's revenue generation through both public and private philanthropic efforts. The CDO will be expected to successfully close major six-and seven-figure gifts, secure large government grants, and lead our efforts to advocate, communicate and market our work with current and potential stakeholders in both the private and public sectors.

Role Responsibilities

- Help guide strategy as a member of the Executive Management Team
- Serve as the leader in the CISCT team approach to planning, coordinating and implementing all fundraising activities including: major gifts, foundation relationships and requests, corporate campaigns, special events, federal, state and local grants.
- Work with the Board of Directors and staff to foster an agency-wide culture of philanthropy
- Work collaboratively with the Board Resource Development and Public outreach committees
- Prepare and present fundraising and activity reports to the CEO and Board of Directors.
- Build and maintain effective, positive relationships with all external and internal constituencies
- Provide ongoing education to the Board of Directors on topics that enhance their effectiveness as agency ambassadors and fundraisers
- Set goals and internal processes, strategy, and messaging for friendraising, fundraising, stewardship and advocacy efforts
- Represent the agency in the community

- Promote and maintain agency culture, standards, and systems
- Perform other activities and duties as required by the Chief Executive Officer

Required Qualifications

Bachelor's degree, at least ten years of proven experience, demonstrated a history of raising \$15+ million dollars annually through planning, implementing, managing, and analyzing fundraising activities.

Reporting Structure:

This position is supervised by the Chief Executive Officer. The CDO will be responsible for a total team of 10 development and advocacy and communications professionals. The CDO will directly supervise the Senior Directors of Development for Major Gifts and for Operations, the Senior Grant Writer, the Senior Director of Advocacy and Communications and may supervise other staff, interns and/or volunteers.

What You Bring

First and foremost, we are looking for amazing people who have diverse backgrounds and experiences, are inspired by our mission, and are highly motivated to change children's lives through education. We value diversity of ethnicity, race, socioeconomic status, sexual identity, gender, religion, language, ability, and experience and exemplify this through the makeup of our team at all levels. You will be right at home here if you cultivate strong relationships and push yourself, your work, and the people around you to the next level. We encourage those with the following identities to apply: Black, Latinx, Asian American, and Pacific Islander, Indigenous people, LGBTQIA+ and non-binary people, veterans, people living with disabilities, and others with lived experience being part of marginalized communities.

What We Offer

CIS offers a competitive salary commensurate with experience in a similar position. The salary for this position is **\$11,665/mo**. Salaries are determined by qualifications and relevant experience. New hires are typically brought into the organization at a salary between the range minimum and midpoint depending on experience and in alignment with internal equity. We offer a comprehensive benefits plan, paying 100% of the employee premium for the base medical insurance plan and we provide subsidy to support coverage for spouse/domestic partner and children. Other benefits include dental and vision plans, disability, life insurance, parenting benefits, flexible spending account options, generous vacation time, professional development, and a 403(b) plan with an employer match. We also offer an inclusive environment where staff are encouraged to bring their whole selves to work every day.

[Learn more about our Values](#)

Applications will be accepted until the positions are filled.

Click on this link to apply: [CIS Chief Development Officer position](#)