

Art From The Streets - Executive Director Job Description

Mission

Art From the Streets (AFTS) uplifts people experiencing homelessness through the creation of art—transforming artistic expression into a source of dignity, community, and economic opportunity. We provide a welcoming studio space and materials for artists to create, along with opportunities to exhibit and sell their work. Through our outreach programs, we also extend creative opportunities to individuals who are unable to access the studio, ensuring broader participation and connection to the arts.

Position Summary

The Executive Director (ED) is the chief leadership role of Art From the Streets, reporting to the Board of Directors. The ED provides strategic vision, external leadership, and organizational stewardship to advance the mission. This role is responsible for fundraising, financial oversight, strategic planning and organizational sustainability. This role is very hands-on and will need to be strategic and tactical, while leading a small team to help with day-to-day execution.

Key Responsibilities

Leadership & Board Relations

- Serve as chief executive of the organization.
- Collaborate with the Board of Directors to advance mission, strategy, and long-term planning.
- Lead organizational goal-setting and priority development.
- Provide regular updates, insights, and reporting to support board governance and decision-making.
- Ensure alignment between organizational strategy and operational execution.

Revenue Generation & Development

- Lead and execute a diversified fundraising strategy, including corporate and individual giving, grants, sponsorships and events.
- Cultivate, grow and steward relationships with donors, businesses and community partners.
- Identify new revenue opportunities to support sustainability and growth.
- Plan and implement fundraising initiatives with support from the Board.
- Oversee grant strategy, writing, and reporting.

Financial Oversight & Compliance

- Provide financial oversight and stewardship of organizational resources.
- Review budgets, financial reports and forecasting with support from Accounting and Board Treasurer.
- Ensure compliance, transparency, and responsible fiscal management.
- Ensure policies, practices and systems for tracking revenue, expenses, and financial transactions are in place and consistently maintained.
- Monitor organizational financial health and long-term sustainability.

Administration, Compliance & Governance

- Oversee organizational contracts, grants, insurance, and legal compliance.
- Ensure accurate and timely reporting requirements are met.
- Support governance processes and organizational documentation.
- Maintain alignment with legal, financial, and regulatory standards.

Program Management

- Provide strategic leadership and vision for all programs, including studio, outreach, exhibitions, etc.
- Define program goals, priorities, and outcomes in collaboration with leadership.
- Ensure programs align with mission and community impact objectives.
- Support program evaluation and long-term development.

Organizational Leadership & Supervision

- Responsible for all AFTS staffing, including recruiting, performance management, compensation,
- Provide both strategic and day-to-day direction, support and guidance to staff and key volunteers.
- Effectively manage performance of staff members, including providing development and growth opportunities (as available) as well as addressing underperformance or performance issues.
- Also responsible for managing performance of artists and volunteers as needed to ensure everyone is complying with the Community Agreement and other AFTS participation/behavior requirements.
- Foster a collaborative leadership structure grounded in trust, clarity, and accountability

Community Engagement, Public Relations and Marketing

- Serve as the primary external ambassador of the organization.
 - Build and maintain relationships with donors, foundations, partners, and community stakeholders.
 - Represent the organization in public-facing communications, presentations, and strategic partnerships
 - Support visibility and advocacy for the organization and its artists.
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Hands-On Leadership

This is a highly engaged leadership role. The Executive Director remains actively involved in fundraising, partnerships, governance, and strategic initiatives, while relying on the Operations Manager for execution of day-to-day programs, studio operations, exhibitions, and internal systems.

Qualifications

- 8+ years of nonprofit leadership or comparable experience
- Demonstrated success in fundraising and donor development
- Strong financial and organizational management skills
- Experience supervising staff and supporting operational leaders
- Excellent communication and relationship-building abilities
- Ability to balance strategic leadership with hands-on engagement
- Deep commitment to the mission and communities served

Compensation + Contact

\$55,000/year, with an estimated 30 hours per week

Contact: Mindy Marcks, email: boardofdirectors@artfromthestreets.org